

**Your partner for a successful transaction or an organizational redesign – cooperative, sustainable and result-oriented**



## Career highlights

- Start of own company Petzold Management Consulting mid 2016
- 16 years of consulting experience in major, international consultancies, e.g. EY (Ernst & Young), PwC and Capgemini Consulting
- Last position as Executive Director at EY's Operational Transaction Services (OTS) member of OTS leadership team
- Diploma in Economics University of Hanover, Dublin City University
- Fluent in German and English
- Extensive skills in operational transaction support projects and organizational change processes
- International background with project work in 10 countries:



## Expertise

- Responsibility for a large number of national and international carve-out, post merger integration (PMI), synergy tracking and change management projects
- In depth experience in other topics such as reorganization and process optimization
- Project management skills as responsible for the PMO of major complex projects
- Collaboration with many corporate and private equity clients on transaction projects as well as post deal readiness, integration planning issues and general project management topics

## Selective project examples

- Preparation and planning of a highly complex, international Carve-out for a tier1 automotive supplier
- Post-Merger-Integration of two Telco fix net companies in Hungary; Management of integration office and synergy evaluation and tracking across all functions incl. workers council discussions
- Carve-out sell-side management and project management office for the disposal of the textile machinery section of a technology corporate in Switzerland
- Carve-out management sell-side and Post Merger Integration buy side support within the early deal phase of the sell of the heating sector from an Italian manufactory
- Calculation of standalone adjustments for the sale of a business unit of an American producer of farm machinery
- Synergy tracking for revenue and costs within the PMI of two pharm companies
- Synergy tracking within the steel industry for the buyer after purchase of competitor
- IT Post-Merger-Integration program management across three Telco retail companies including roll-out and go-live processes
- Procurement process and restructuring in the Telco industry; introduction of strategic sourcing processes
- Set up and management of post deal activities with the solar industry
- Automotive after sales services and sales force optimization within a complex restructuring process in Germany
- Build up of CRM organization for a key player in car manufacturing in Germany
- Process optimization of technical support processes for the luxury class of a key car manufactory in Germany